

#### Introduction



- China's leading producer of battery energy storage systems
- Full range of customer segments Utility, Commercial & Industrial, Residential
- Backed by key players in the green energy ecosystem including CATL, Reorient, Inovance, JST
- Strong capital base and support
- Sales across Asia, Europe, Australia, Middle East
- 3 state-of-the-art manufacturing and design facilities in China with 2.5 GWh capacity & growing



#### **Milestones**



Pre-A round financing with CATL / CD Capital, Inovance Group, JST etc.







2022

A round financing with CATL / CD Capital, CIIT Asset Management, FURONG Capital, Wuxi Capital Group, Waterwood etc.







2023.12

Awarded Wuxi Quasi-Unicorn Enterprise

Recognized as a Jiangsu Specialized and New Enterprise

2024.6

2017-2021

Founded In Yangzhong.

Strategic Investment from REORIENT.

Establish Wuxi HQ.



2023.5

Won the first prize of Shanghai Science and Technology Progress Award in 2022 (the only award-winning project in the renewable energy industry).



2024.5

Won the Gold at International Exhibition of Inventions Geneva

Awarded most influential overseas energy storage supplier



2024.7

Ranked by BloombergNEF as Tier 1 global energy storage manufacturer

Achieved 4AA1 rating from Dun & Bradstreet





## **Backed By Leaders of China's Energy Sector**

















## **Global Footprint and Plans for Next 24 Months**

R&D
Centers

5 Oversea

Subsidiary

Manufacturing

Centers

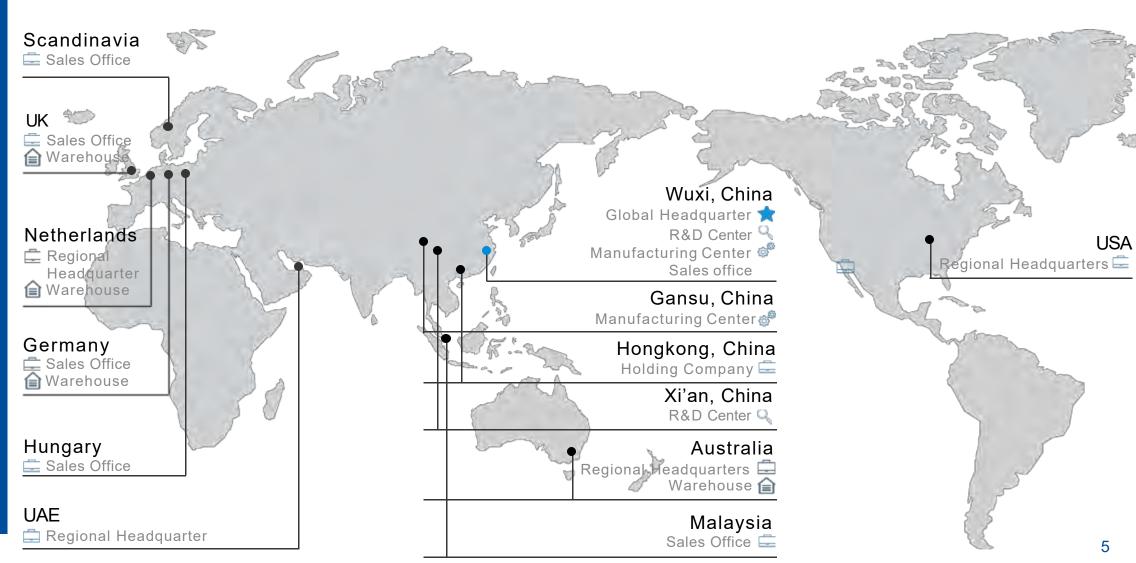
9

Oversea Sales Offices

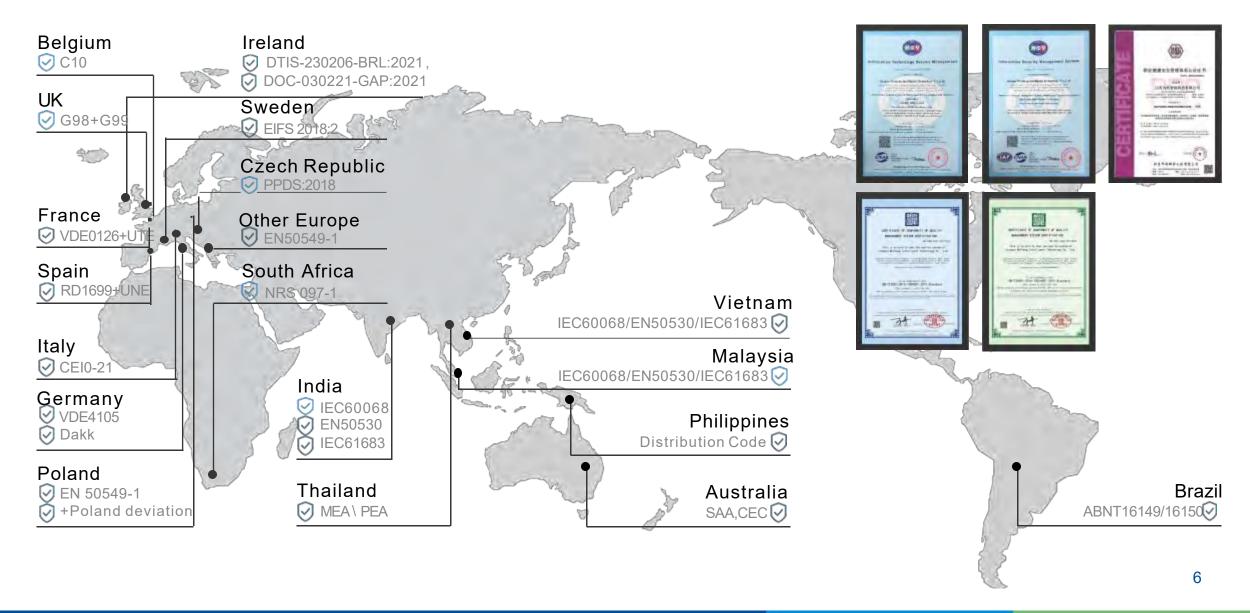
4

Warehouses

China Sales Regional Teams



#### **Certifications**



## **Manufacturing Sites**















3 Manufacturing Facilities Located in Wuxi and Gansu, China

## **Representative Customers and Partners**



















































# **PRODUCTS**













#### <u>Utility e</u>nergy storage





NVWA BESS Energy Battery Container 3/4/5MWh

## Monitoring system

Global Utility Energy Storage Market



PANGUOS Energy Management System

## **Utility – Reference Cases**





Reference case in Hubei, China

- Concord New Energy Xiangbei Shared Energy Storage Project- 50MW/100MWh
- Wind and PV farm, hybrid

## **Utility – Reference Cases**

#### U正IH三NG I **←CACTUS**



Reference case in Guangxi, China

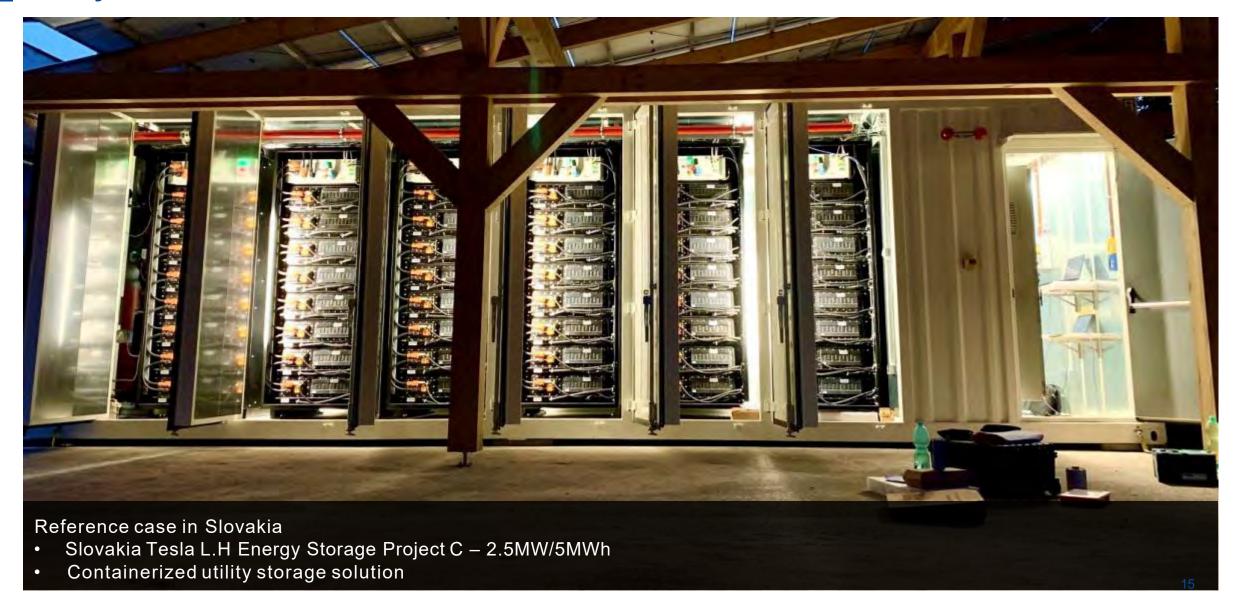
- Shangsi naqin Energy storage projects 30MW/60MWh
- PV farm



Reference case in Slovakia

- Slovakia Tesla L.H Energy Storage Project A 10MW/20MWh
- Water power plant

## **Utility – Reference Cases**





Reference case in Inner Mongolia, China

- Photovoltaic and Energy storage projects in the desert 1.5MW/3MWh
- Grid / off-grid system with extreme ambient temperature of 50 ℃

#### **Commercial & Industrial Products**



#### <u>C&I ene</u>rgy storage



TIANWU 233A & 233B All-in-one BESS 100kW/233kWh

#### All-in-one solution



TIANWU 233C All-in-one BESS 100kW/233kWh



TIANWU G2 All-in-one BESS 125kW/260kWh

#### **PCS** solution



TIANYUAN
Power converter system
60kW



TIANYUAN
Power converter system
200kW



TIANWU 300TS Control cabinet 300kW

#### <u>C&I ene</u>rgy storage

#### **Battery solution**



IBC
Indoor battery cabinet
186.4~372.72kWh

#### **EV Charging Solution**



eTARS EV Charger 60~480kW

## Monitoring system

#### Global C&I Energy Storage Market



PANGUOS Energy Management System

#### **Commercial & Industrial Products**











#### UIIHING iecACTUS



Reference case in Netherlands

- Commercial Energy Storage Project 0.6MW/1.4MWh
- Frequency-following Response (FFR)





Reference case in Thailand

• On-grid Commercial Energy Storage Project – 0.6MW/1.4MWh





Reference case in the United Kingdom

• VPP Commercial Energy Storage Project – 200kW/932kWh





Reference case in Netherlands

Agriculture and Animal Husbandry Commercial Energy Storage Project – 200kW/466kWh





Reference case in Malaysia

- PV+ESS+Diesel Generator Commercial Energy Storage Project 200kW/466kWh
- Off-grid





Reference case in Guangdong, China

- Xindiantu Commercial Energy Storage Project- 3MW/6MWh
- ESS+ EV Charger





Reference case in Zhejiang, China

- Zhonghuan Copper Energy Storage Projects 2.5MW/5.1MWh
- Multiple units in parallel





Reference case in Jiangsu, China

- Suzhou Jingying Optoelectronics Energy Storage Projects 1.4MW/2.8MWh
- Multiple units in parallel





Reference case in Sichuan, China

• TikTok Commercial Energy Storage Projects – 0.6MW/1.4MWh





Reference case in Hainan, China

• China National Petroleum Corporation (CNPC) Energy Storage Project – 110kW/233kWh

<u> 28</u>







#### Reference case in Shaanxi, China

- Coal and Chemical Industry Group Co., Ltd. Caojiatan mine project 5MW/20MWh
- On/off grid transfer, emergency backup power supply

3U









Reference case in Guangdong, China

- BOE Varitronix Limited Commercial Energy Storage Project- 3.7MW/7.5MWh
- Demand Control





## UIIHING iecACTUS



## UIIHING iecACTUS



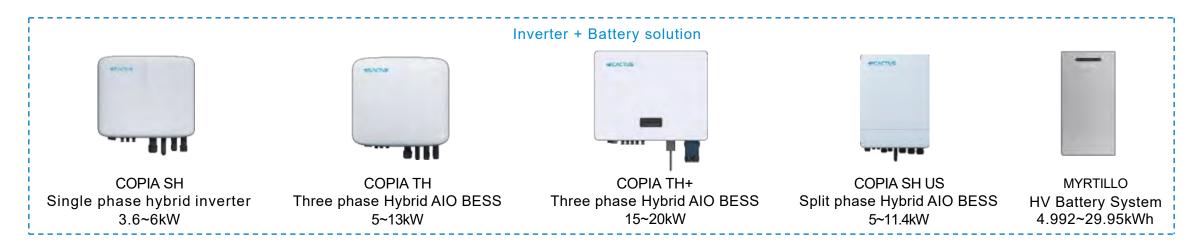
Reference case in China

- The East China Sea Jigujiao Energy Storage Project 0.5MW/1MWh
- Offshore micro-grid



#### Residential energy storage







#### Monitoring system

## Global Residential Energy Storage Market and Power Supplier Market



ECOS Energy Management System



ECOS Hub Energy Management System



ChollaWIFI Adaptor

#### **HEMS**

#### **EV Charging Solution**



ECOS EMS



Aloe EV Charger 7/11kW

#### Accessories



Smart plug



Smart breaker

#### **Residential Products**

U正IH三NG | **全C∧CTUS** 

Agave-SH

OUTSTANDING PERFORMANCE  $89_{\text{Wh/kg}}$ 

Power density

**IP65** 

installation

Suitable for indoor and outdoor

 $<25_{\text{dB}}$ 

No noise

2

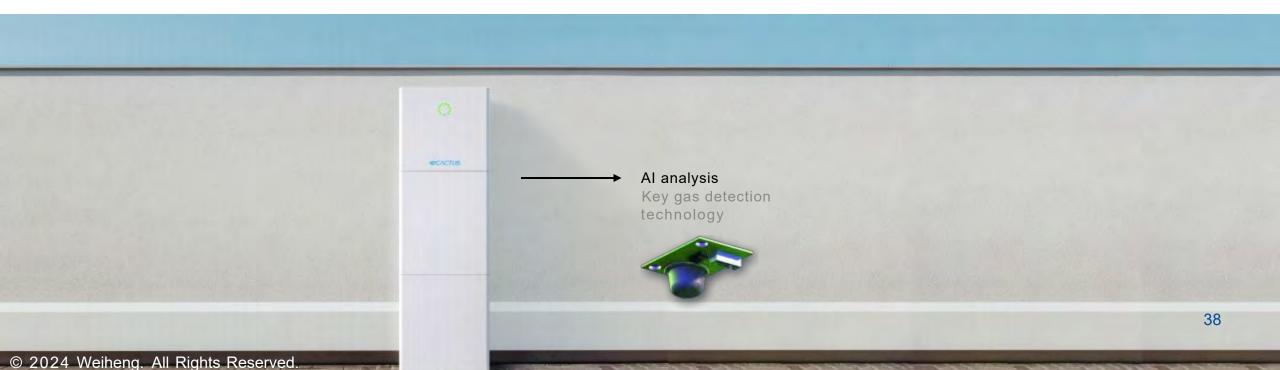
Installation time

 $< 10_{ms}$ 

**EPS Switching Time** 

Future ready

Support EV Charger, diesel generator, VPP, IOT





U I I H E NG | **←CACTUS** 

Agave-TH

OUTSTANDING PERFORMANCE MAX 2 times
Photovoltaic
Over-configuration

5-13<sub>kw</sub>

Rated Output Power

16/26 A

Max. Input Current

110<sub>%</sub>
Unbalanced output

< 10<sub>ms</sub>
EPS Switching Time

Future ready

Support EV Charger, diesel generator, VPP, IOT





#### U正IH三NG | **全C∧CTUS**

Copia-TH

OUTSTANDING PERFORMANCE  $_{\text{MAX}} \, 1.67_{\text{times}}$ 

Photovoltaic Over-configuration

5-13<sub>kw</sub>

Rated Output Power

18

Max. Input Current

110%

Unbalanced output

 $<10_{\text{ms}}$  EPS Switching Time

Future ready

Support EV Charger, diesel generator, VPP, IOT





U正IH三NG | **全C∧CTUS** 

Myrtillo

OUTSTANDING PERFORMANCE **75** %

Cable free connection, saving 75% installation time between modules

5-150 kWh

Capacity range

**-20** 

Operating temperature, heating module inside

UL 9540A

Meet the strictest standards

**15**<sub>s</sub>

Eliminate safety risks, Built-in aerosol fire suppression module

# Flexible

Share the same battery modules with Agave TH AIO BESS





#### **Residential – Reference Cases**

#### U正IH三NG | **全C∧CTUS**



#### Reference case in Europe:

- Single phase hybrid all-in-one ESS product with 10KWh battery capacity

  Product with IP65 and minimal noise level to facilitate installation either indoor or outdoor

#### U正IH三NG | **←CACTUS**

#### **PANGU**



✓ State-of-the-Art EMS

Al-driven real-time monitoring of production, consumption, charging, and supply across all sources and uses including renewables, grid power; can incorporate grid and off-grid resources

✓ Financial Management Algorithm-enabled management of revenue generation, cost/benefit analysis, scenario modeling and carbon-capture

✓ Maintenance and Service

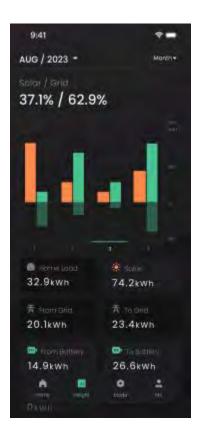
Predictive, control and maintenance with smart alerts and data analysis to ensure no outages or delays

Cloud based and highly integrable Cloud-edge-terminal integrated system and easily integrable with other control systems and full-stack technologies

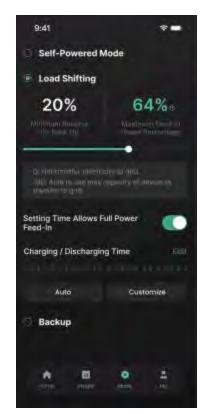


#### **Energy Management System – Consumer & Residential**

#### UITHENG | CACTUS













- Unified Solution:
- ✓ Intelligence:
- ✓ User-Friendly

Household energy integrated control, capable of managing energy storage devices and also supporting integrated dispatching of household-level single plugs, charging piles, etc.

Integration of global real-time electricity price systems and Al large-scale model systems, comprehensively managing energy grid-household interactions

Agent-friendly, providing comprehensive functions such as data analysis, operation & maintenance (O&M), upgrades, etc., assisting in on-site installation, backend O&M, and product iteration

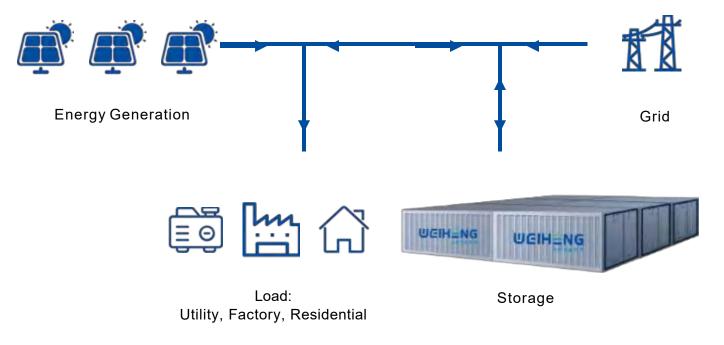
#### **Value Proposition**



- WEIHENG manages, monitors and optimizes the lifecycle of power from Storage to Distribution, Load Management, Grid Feed, Back-up Power, and Revenue Management
- Market-leading EMS software, powered by AI, optimizes power usage, charge/discharge, revenue management, and maintenance



Energy Management Software: Monitoring, Maintenance, Financial Optimization



# WEIHENG CACTUS